



The Relating Socializer

My primary E-Colors are Yellow over Blue, which means my personality style is that of the Relating Socializer.

I tend to be very people oriented by nature and I enjoy having people around me most of the time. I tend to put others before myself. I have a naturally warm disposition and people are generally comfortable opening up to me. I have a natural desire to help people, and often volunteer to help others either formally or informally. I love being around groups of people, including those I don't know, and so I love parties.

I'm creative and adept at starting and sustaining harmonious relationships. I'm tolerant, understanding, supportive and a natural listener. I love life and I love people. I have an inherent desire to help people which could get me hurt or land me in trouble. I find it very difficult to stop myself from jumping in to help someone else.

As a Relating Socializer, I tend to:

- Like to help people
- Be very people-oriented
- Be optimistic and enthusiastic
- Like to have people around me most of the time
- Have a warm and friendly disposition
- Be a challenge for task-focused people
- Dislike negative people
- Enjoy coaching, mentoring and influencing others positively

Coaching Opportunities:

WITH TASKS: In contrast to my being so people-oriented, I'm less task-oriented. I should strengthen my problem-solving and decision-making skills. I should take more time to think about and plan complex tasks before commencing them. I can sometimes take on too many tasks by volunteering to help people.

WITH PEOPLE: I sometimes spend too much of my time and energy helping and pleasing others, and as a result, neglect my own needs. I need to find a balance. I should be aware of my reactive and spontaneous behavior and think more before jumping in to help.

Personal Intervention Tips:

- Press PAUSE to manage my natural reactions of jumping in to help so that I don't over-extend myself.
- Press PLAY to work on being more detail-oriented when it comes to planning and executing tasks.

Remember, as per your PDI results PIE Chart, you have all four E-Colors within you.

The Doer - The part of your personality that helps you take action and get things done.

The Thinker - The part of your personality that helps you plan and analyze information.

The Socializer - The part of your personality that helps you interact and engage with others.

The Relater - The part of your personality that helps you empathize with and support others.